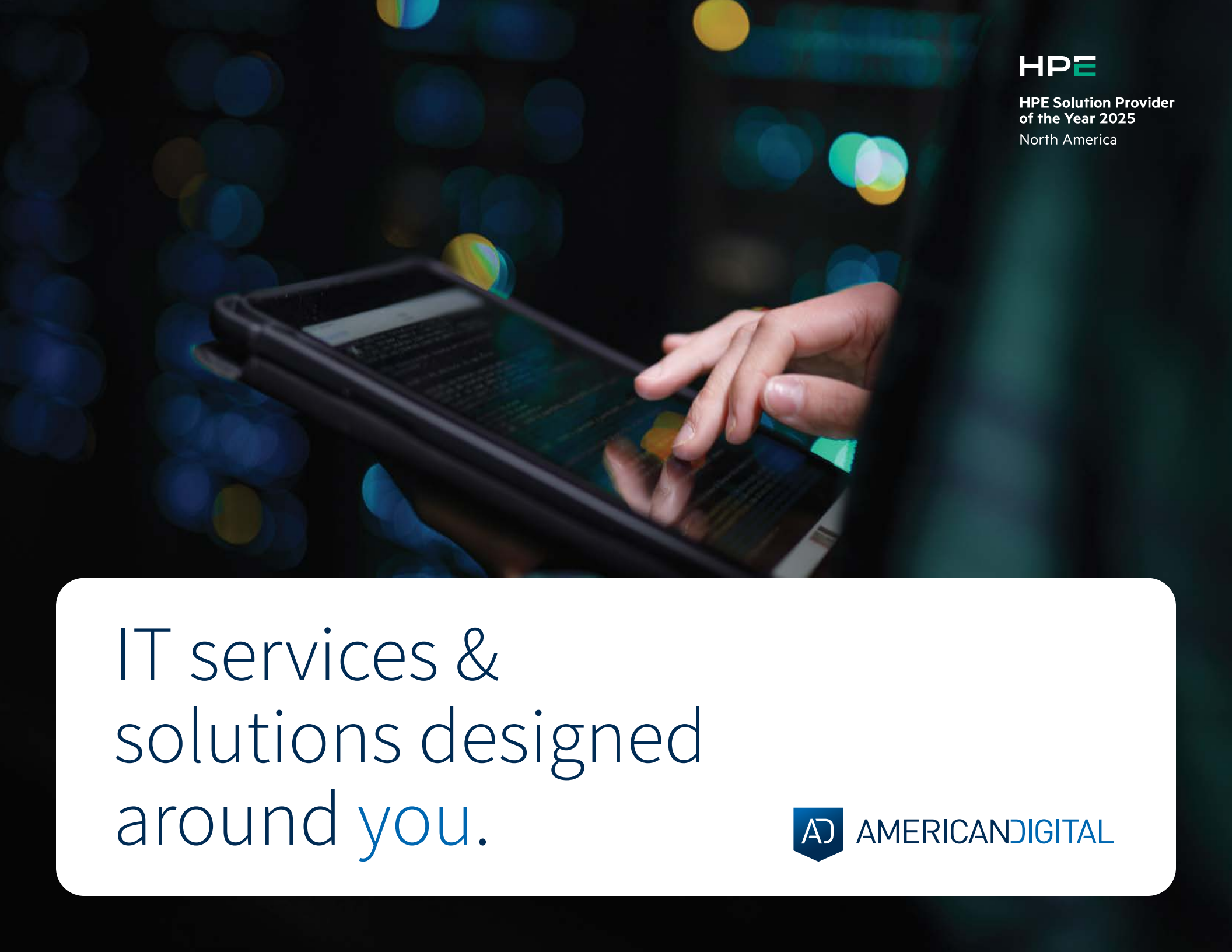




HPE

HPE Solution Provider
of the Year 2025
North America

IT services &
solutions designed
around you.

 AMERICANDIGITAL

ABOUT US

Meet your trusted, long-term partners.

American Digital is a Midwestern-based Enterprise IT solutions partner and managed services provider. We're a client-first company with a collaborative and consultative approach that helps clients meet business objectives, improve efficiencies, and cut costs by transforming their IT strategy and environment.

With 40 years of experience behind us, we know what clients we best serve—we are focused on enterprise organizations looking for an IT solutions partner/MSP who can support them nimbly and flexibly.

Our comprehensive, tailor-made solutions address our clients' unique needs and requirements, solving day-to-day challenges—and positioning them for long-term success. We maintain a preferred hardware technology partner, Hewlett Packard Enterprise (HPE), to hone our expertise and avoid issues that come with being a multi-vendor provider.

IT SERVICES & SOLUTIONS DESIGNED AROUND YOU

Data Center Consolidation

Networking

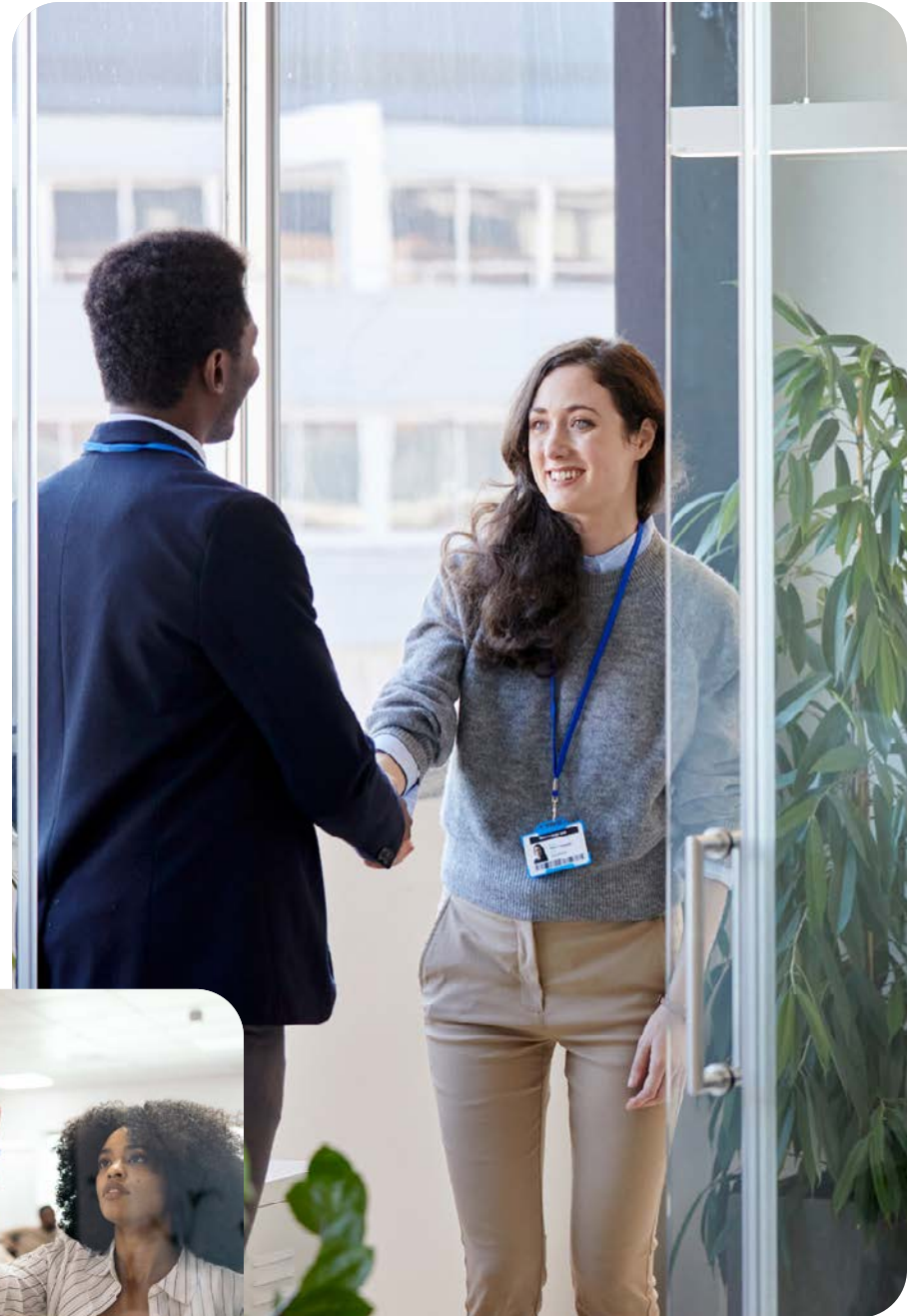
Virtualization & Cloud Strategy

Enterprise Application Architecture

SAP HANA, S/4HANA, and RISE

AI & HPC

Data Security & Compliance,
Ransomware Protection





40 years of experience.

Determining the right solution and ensuring a successful outcome requires a precise combination of talent and experience. Our proven engineers, solution architects, and project managers work in tandem to deliver custom solutions covering HybridIT, storage and servers, cloud, and networking.



Serve Fortune 1000 clients in a variety of industries



Focused on service-based, tailor-made solutions



Recognized as an outstanding managed services provider



Proven expertise in SAP HANA, S/4HANA and RISE migrations



Partnering with clients in the Midwest and globally

OUR TECHNOLOGY PARTNERS

HPE



Microsoft

CISCO

ORACLE

NVIDIA

intel

SUSE

Epic

aruba
a Hewlett Packard

redhat

EQUINIX

VEEAM

Microsoft
Azure

Qumulo

COHESITY

paloalto
NETWORKS

FORTINET

COMMVAULT

Zerto
a Hewlett Packard
Enterprise company

JUNIPER
NETWORKS

OUR APPROACH

Every solution starts with assessing *your unique needs*.

To determine solid, tailor-made solutions, our team has developed a well-honed strategy. First, we'll assess the technology you have in place today. Then, we'll collaboratively envision a future system that saves you time, money, and stress.

OUR STEP-BY-STEP PROCESS

01

Discuss your challenges and business needs.

02

Assess your current environment and technology infrastructure.

03

Use understanding and insight gained to define and present a solution.

04

Refine solution based on the needs of your team.

05

Deploy your custom solution.

06

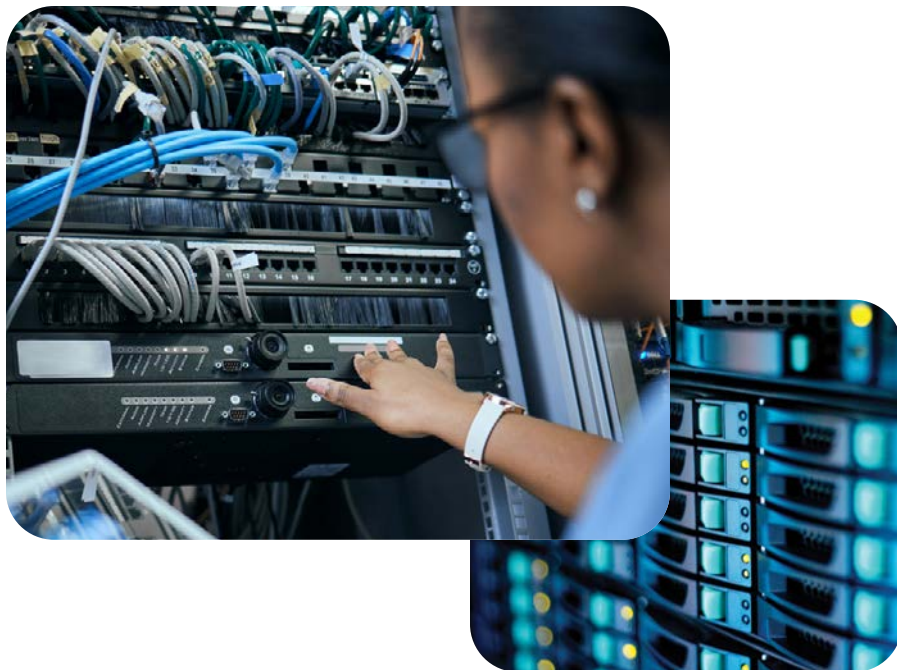
Assist your team with any questions or training.

07

Support your environment.

08

Provide ongoing maintenance and support.



Future-proof assessments.

Enterprise organizations have complex requirements to support their business's critical applications. We assess your infrastructure, providing you with an up-to-date snapshot. We then apply data and develop a roadmap to ensure your organization has the capacity management necessary to satisfy ongoing demands and secure a stable infrastructure for years to come.

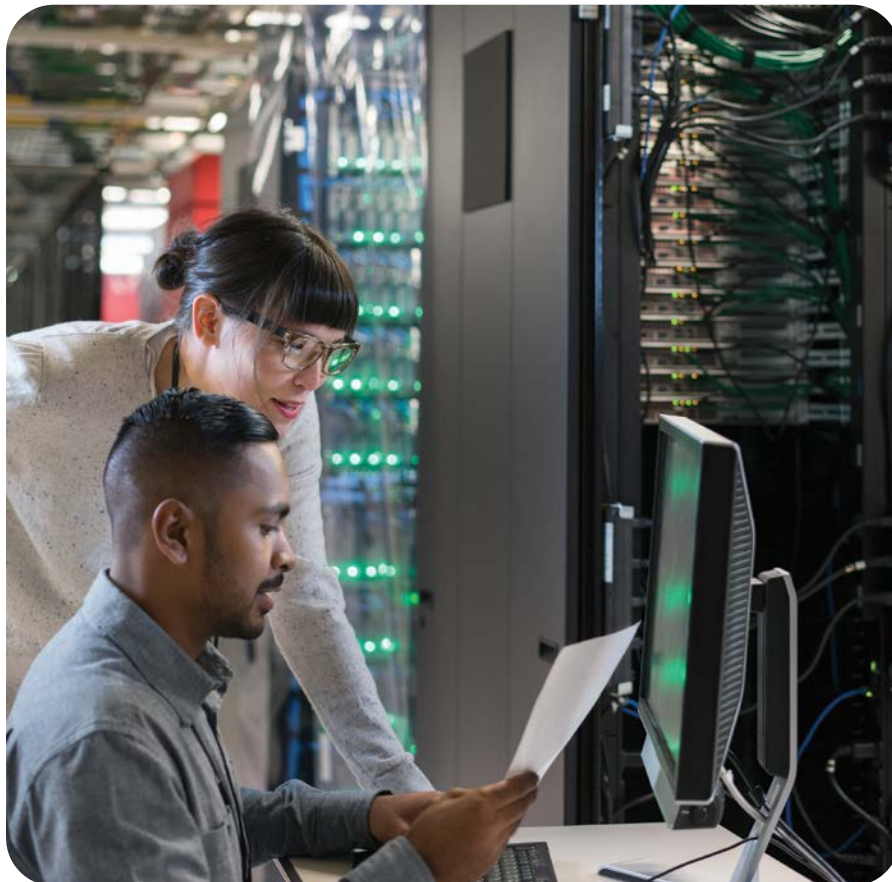
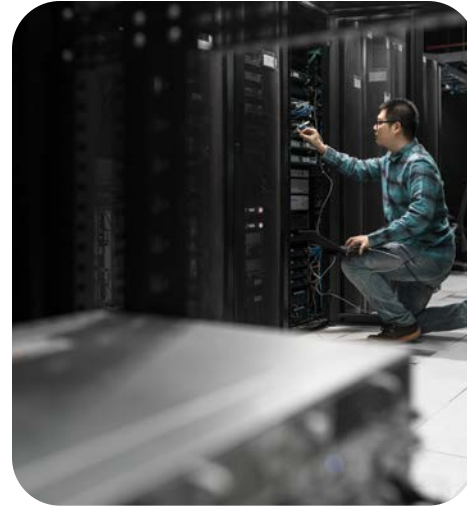
“American Digital is unlike any other vendor we have used in our history. Their attention to detail and ability to proactively remedy situations before they happen is unique. They delivered on every promise. We have had zero production outages over the past three years. The unmatched expertise of American Digital, coupled with our extreme level of satisfaction with their support services and dedicated team, is why we continue to renew our yearly services agreement.”

–CIO, 7B FORTUNE 500 PRIVATE LABEL FOOD DISTRIBUTOR

DATA CENTER & HARDWARE SOLUTIONS

Building solutions that support your every move.

American Digital takes a unique approach that's tailored to each distinct organization. Whether you're looking for a complete refresh or simply moving select applications to the cloud, we assess each environment individually to ensure a successful outcome.



SERVICES & SOLUTIONS:

- Infrastructure Management & Monitoring
- Fully Hosted Environments
- Cloud (Public & Private), HybridIT
- Backup & Recovery
- Operating Systems
- Data Security & Compliance, Ransomware Protection
- Virtualization
- Disaster Recovery

BENEFITS:

- Customized solutions for your mission-critical applications and data
- A variety of storage, cloud or hosted options (In partnership with HPE)
- Support for on-premises, public cloud, private cloud, HybridIT, and consumption-based data storage models



NETWORKING & MOBILITY SOLUTIONS

Preparing your network for the next generation.

More than ever, there is a need for reliable and secure wireless. Since no two workplaces are the same and each organization has unique standards, American Digital creates custom networking and mobility solutions around you.

These solutions enable seamless connectivity and usability by leveraging comprehensive enterprise networking and security solutions from Aruba Networks, Cisco, Palo Alto, and Juniper.

SOLUTIONS:

- Global and multi-cloud (SD-WAN)
- As-a-service (SASE and SSE)
- Remote Workforce
- LAN: Campus and Data Center
- Wireless LAN: WiFi and Private 5

SERVICES:

- Assessments
- Project Management
- Installation
- Training
- Security
- Monitoring & Management
- Data Analytics
- Pre-Deployment Demo Environment

ENTERPRISE CLOUD SOLUTIONS

Designing custom cloud solutions around your business.

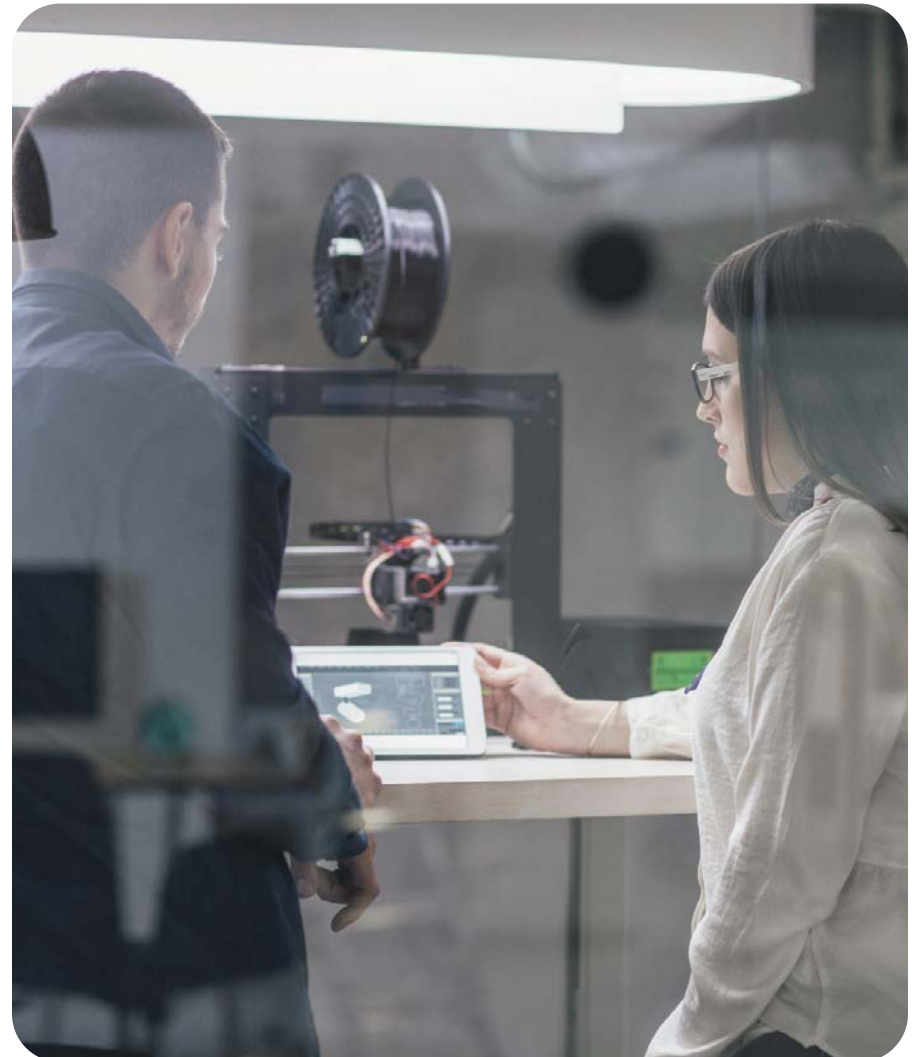
Innovations in technology happen by the minute in today's ever-evolving IT industry. Clients turn to American Digital looking for guidance on leveraging the cloud as a tool to manage their growing data loads. Cloud strategies vary by company, and we are here to help you determine how the cloud can work best for your organization. The American Digital team are experts in cloud architecture, migration, support, and ongoing management. We offer several cloud solutions that can be customized to align with your goals.

SERVICES & SOLUTIONS:

- Mission-Critical Data Centers with HA & DR
- LAN, WAN to On-Premises & Public Clouds
- Public Cloud
- Test/Innovation Trials
- Hybrid Cloud Use Cases

BENEFITS:

- Custom solutions that are secure, easy to manage, and flexible
- Self-service agility
- Pay-per-use
- Scalability
- Total managed cloud options



SECURITY SOLUTIONS

Providing stress-free data protection.

The fear of ransomware infiltrating your business' crucial data and applications can be overwhelming. Numerous entry points and vulnerabilities can be troublesome if not protected. American Digital is in the business of data security. Our goal is to ensure our client's data center, including mission-critical devices and applications, is secure 24/7/365.



SERVICES & SOLUTIONS:

- Assess Vulnerability
- Define a Custom Plan to Protect Against Digital Attacks
- Simplify Remote Connectivity
- Security Monitoring & Remediation
- Secure Configuration of Platforms

BENEFITS:

- Comprehensive environment diagnosis to find potential exposure points
- Expert recommendations for infrastructure protection
- Ensured safety across national and global data centers and cloud entities
- Renewed confidence in your data's security, integrity, and availability

SAP SOLUTIONS

35+ successful migrations—and counting.

As your long-term SAP partners, we take a holistic approach to your success. Since launching the practice in 2014, we've expanded our footprint to reach SAP users globally. With every project, we implement best practices and customized solutions to support platforms hosting mission-critical data. Our proven track record of over 35 successful migrations underscores our client-first, service-oriented philosophy.

OUR SAP HIGHLIGHTS:

- First SAP OS/DB migration from DB2 OS/390 to DB2 on AIX
- Implemented first SAP Portal implementation on UNIX
- Integrated clients' unsupported Identity and Access Management solutions with SAP
- Selected by SAP as a go-to market and services partner for SAP IT Operations Analytics based on SAP and infrastructure expertise
- Developed web monitoring tool "webmon" for distributed web service availability and performance monitoring
- Selected by SAP and developed a solution for Operational Reporting for ECC leveraging HANA as a Service and SAP Analytics Cloud





American Digital is a dedicated **SAP solutions partner** with a focused approach to supporting our SAP clients.

BENEFITS

- **The ideal solution** to modernize your infrastructure or upgrade your entire SAP environment
- **Customized plan** and strategic roadmap built around your SAP goals
- **Proof of concept** and training capabilities to test your new solution
- **SOC2 compliance**, or the highest level of security certification an IT solutions provider can hold
- **Onshore (locally based) migration** teams/consultants available for short-term or long-term projects
- **Expert guidance** on how to migrate key data to the cloud
- **Consultation services** help create unique, multi-layered (HybridIT) solutions designed around your unique requirements
- **Managed services** team rated at 98% for customer satisfaction related to client SLA agreements
- **Versatile support** means migration services, SAP projects, and/or 24/7 monitoring

SAP Migration Solutions

- RISE with SAP and S/4HANA roadmapping
- Migration Strategy
- Platform Assessment & Sizing
- SAP Environment Healthchecks
- S/4HANA Migrations
- SAP Upgrades
- Project Management
- Managed Environments
- Application Managed Services

SAP HANA, S/4HANA, & RISE

- Line of Business Support (Functional)
- Operational Reporting for ECC
- Security
- Basis Support
- 24/7 Infrastructure Monitoring
- End-to-End Application Managed Services
- Functional & Technical Support

SAP Services

- Security Management
- Database Management
- Monitoring
- Backup & Restoration
- Maintenance
- Change Management

Basis

- Technical Development
- Functional & Business Process



MANAGED SERVICES SOLUTIONS

Managing your IT environment so you can work smarter and rest easier.

We manage it all: complete infrastructures, vendor issues, project logistics, and applications. Our team of experts provides reliable and resourceful service—without any hassle.

TECHNOLOGIES:

- SAP
- Operating Systems (Windows, Unix/Linux, OpenVMS)
- Aruba and Cisco Wireless
- HPE, Cisco Switching, and Routing
- Microsoft Azure
- Servers, Blades, and Storage
- Hyper-V
- Security & Compliance
- Backups

SERVICES & SOLUTIONS:

- Project Management
- Application Monitoring & Management (SAP HANA, S/4HANA, RISE, and Most Microsoft Technologies)

BENEFITS:

- SOC2 certification
- Always-available helpdesk
- 24/7 infrastructure management and monitoring



ARTIFICIAL INTELLIGENCE

Experts in infrastructure solutions to support your AI needs.

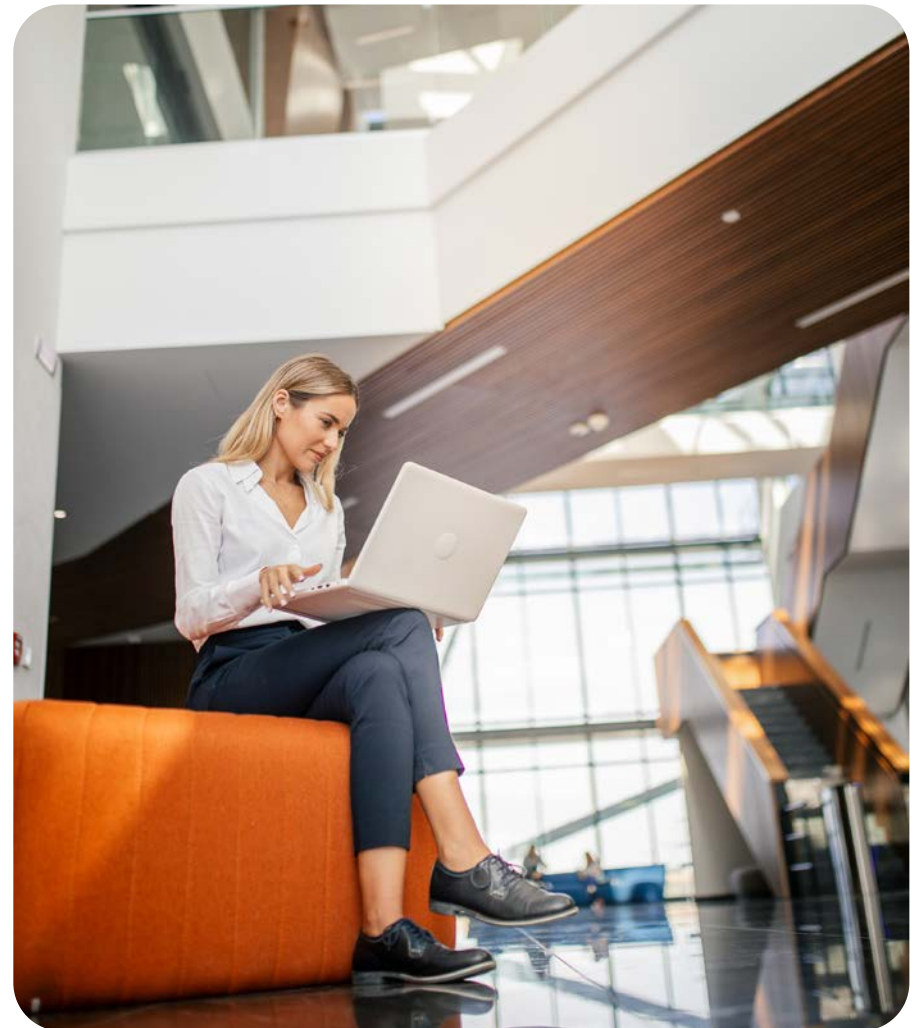
Each business and industry are different, but AI has endless potential to help your organization meet its unique business goals. American Digital will help you support the development and integration of state-of-the-art machine learning models with your existing enterprise apps and data. Our team will ensure you have the proper infrastructure in place to support the training, fine-tuning, and deployment of machine learning models, improving your business processes while keeping your data secure.

OUR EXPERTISE

American Digital excels at helping clients support their critical workloads such as SAP. That expertise extends to the new class of AI powered enterprise applications. Our expertise in this space can help bring projects based on large language models, generative visual AI, and computer vision out of the lab and into production. We look forward to uncovering the full potential of AI with you!

OUR APPROACH

American Digital will leverage our AI architects, engineers, and innovation experts to help your organization prepare to develop, refine, and deploy custom AI tools designed to solve your unique business challenges with your own priceless data. Our AI solutions are not just powerful but also flexible. They adapt to your unique business challenges while ensuring data governance and privacy requirements are met, giving you the confidence to make groundbreaking changes.



GLOBAL CAPABILITIES

Bringing you the best of both worlds—across the globe.

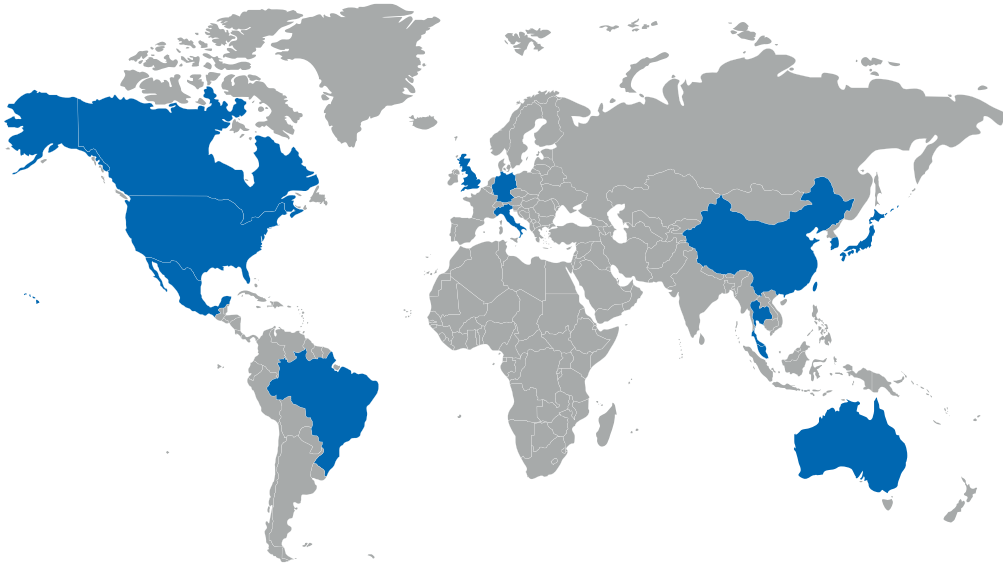
Determining the right solution and ensuring a successful outcome requires a precise combination of talent and experience. Our proven engineers, solution architects, and project managers work in tandem to deliver custom solutions covering HybridIT, storage and servers, cloud, and networking. We've partnered with clients in all corners of the globe — any country, any timezone, we're ready to help.

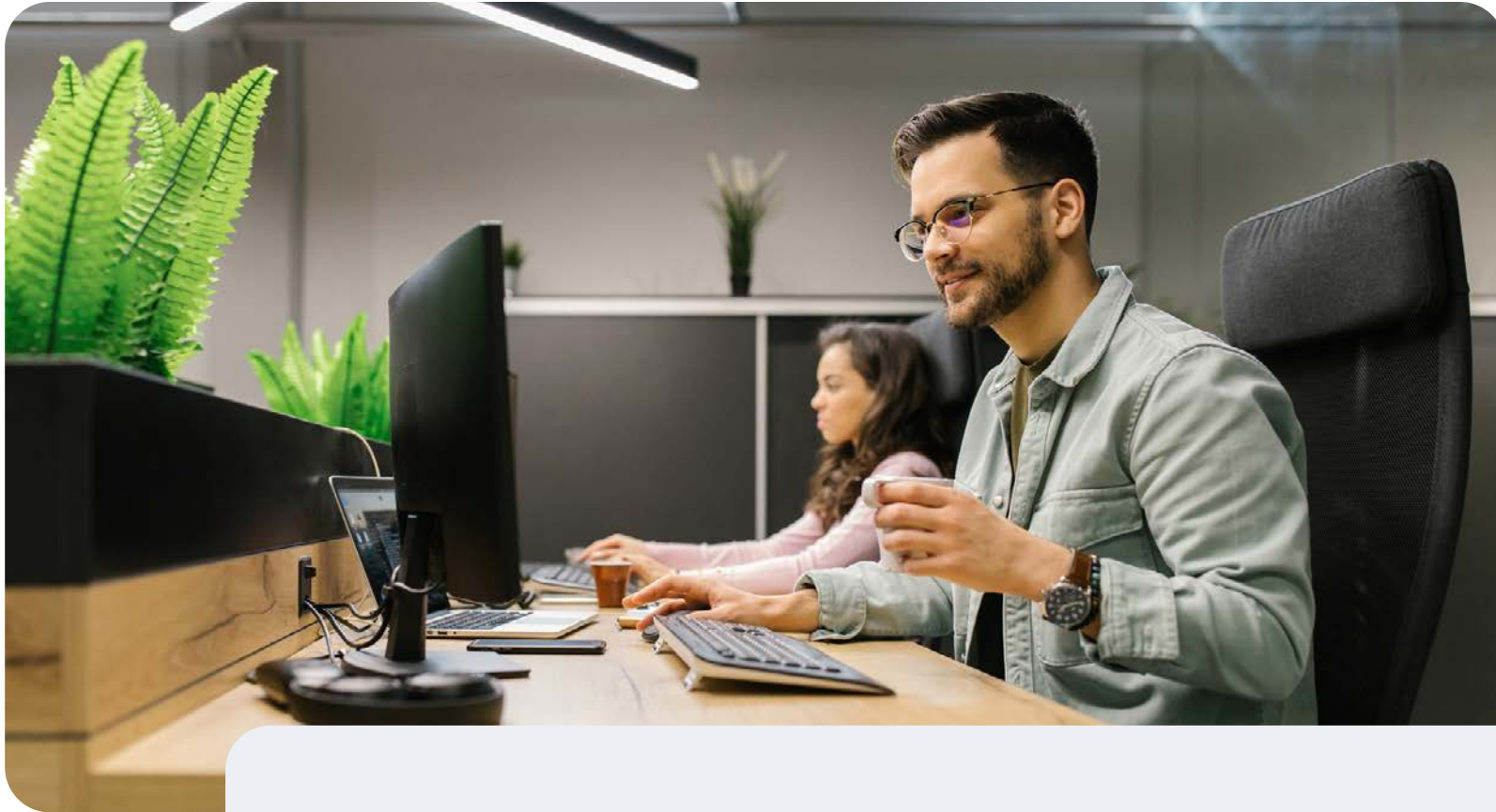
SERVICES & SOLUTIONS:

- Defined Scope and Plan for Each Location
- Consolidated Procurement Team for Efficient, Cost-Effective Solutions
- Management of Customs, Duties/Vat, Import-Export Tasks
- Country-Specific Compliance & Compatibility Requirements
- One Partner: Unified Hub for Problem-Solving And Communication

BENEFITS:

- A comprehensive, personalized strategy
- Simplified system for often complex and layered undertakings
- Worldwide operational support
- Technology partners you can trust
- More headspace to focus on your business goals





“American Digital was built on relationships, an intentional focus on the Fortune 2000, and a reputation for delivering tailored solutions that provide measurable value and effective results for our customers. We take pride in the companies we’ve served, the relationships we’ve built, and the culture we’ve nurtured at American Digital.”

–NORBERT R. WOJCIK, JR., CEO, AMERICAN DIGITAL



“From American Digital’s implementation and migration process to HPE’s hardware, the technicians, project managers, and all of the teams that came together to take this from initial discussions into final implementation, the entire process went seamlessly. It blew me away.”

–VP OF ENTERPRISE TECHNOLOGY, LEADING MANUFACTURER OF CONSUMER AND INDUSTRIAL PRODUCTS

“American Digital strategically outlined a solution, compiled the best resources, and began executing promptly. They wasted no time migrating our data to their platform-as-a-service solution, acutely understanding the financial and technical ramifications for Gorman-Rupp during this interim stage.”

–PATRICK WISCHMEIER, VP OF INFORMATION TECHNOLOGY, GORMAN-RUPP

