

CLIENT SUCCESS STORY



CUSTOMER BACKGROUND

Gorman-Rupp is a global manufacturer of engineered-to-order pumps and pumping systems across industries including flood control, fluid transfer and handling, agriculture, sewage/sanitation, and petroleum. Since the company's start in 1933, Gorman-Rupp has upheld a commitment to innovation, improvement, and superior products that's only strengthened with time.

While the company's experienced engineers design, build, and support some of the industry's most efficient and serviceable pumps, knowledgeable representatives help customers select and maintain the appropriate equipment from over 5,000 options.

As Gorman-Rupp continues distributing dependable products worldwide, the manufacturer employs the latest technology, transforming Gorman-Rupp plants into state-of-the-art facilities. This dedication to innovation distinguishes the company as a leader in reliability and performance.

PROJECT OVERVIEW

Tight timelines without the proper support can impair even the most well-oiled machine. In the Spring of 2023, Virtustream, Gorman-Rupp's Fill-Rite division's enterprise cloud platform, informed the global pump manufacturer that they would no longer provide hosting services past December 2023. To mitigate any potential downtime or stress-induced ripple effects, Gorman-Rupp needed an SAP partner with cloud and migration experience—ASAP.

In just 12 weeks, American Digital successfully planned and migrated Gorman-Rupp's Fill-Rite division from Virtustream to American Digital's SAP Platform-as-a-Service solution. From the onset, American Digital enlisted the right people for the transition. The team thoroughly listened to Gorman-Rupp's business needs and turned their goals and timeline into an action plan—culminating in an August 2023 go-live.

American Digital strategically outlined a solution, compiled the best resources, and began executing promptly. They wasted no time migrating from the Virtustream-hosted platform to American Digital's platform-as-a-service, acutely understanding the financial and technical ramifications for Gorman-Rupp during this interim stage.

THE RESULTS

According to Patrick Wischmeier, VP of Information Technology at Gorman-Rupp, American Digital exceeded expectations at every project stage. American Digital seamlessly **executed the migration within the accelerated timeline and will host Gorman-Rupp's invaluable SAP environment for two years**. Frequent check-ins ensure the new system is operating smoothly and with no issues. American Digital will continue to serve as an application development partner in addition to hosting SAP.

This successful, long-term collaboration directly results from American Digital's tailor-made offerings and the reliability and accountability the IT disrupter brings to every project.

THE PARTNERSHIP

Gorman-Rupp first connected with American Digital when the pump manufacturer acquired its Fill-Rite operating division from Tuthill. From there American Digital provided SAP Application Managed Services, supporting all Fill-Rite's SAP systems. **The historical partnership demonstrates the compatible tactical relationship and the excellent rapport that's grown with every engagement.**

American Digital's ethos, "people working with people," was a throughline of this SAP migration project. Patrick Wischmeier eagerly agreed that his team especially valued American Digital's personality and the company's willingness to hold the project team accountable to meet objectives and remain on track.

While American Digital doesn't do exemplary work for the grade, we'll take the "solid A" given to us by Patrick Wischmeier on behalf of Gorman-Rupp. We look forward to any opportunity to support and collaborate with "The Pump People" in the future.

ABOUT AMERICAN DIGITAL

Although companies work with companies, our ethos is that "people work with people". We see our clients as long-term partners and reinforce that relationship daily through consistency, reliability, and accountability. The American Digital team is focused on designing and implementing a custom environment that addresses each client's specific needs and exact vision. We take pride in being the partner our clients can always count on. Our almost 40 years of expertise include long-standing partnerships with HPE, AZURE, Equinix, SAP, Aruba, and more. Our fast-growing SAP and Managed Services practice is built on customizable solutions that support mission-critical business applications safely and securely. We're proud of our 98% customer satisfaction rating and proven track record of over 300 successful migrations.

AMERICANDIGITAL.COM

847 637 4300

info@americandigital.com

 /americandigitalcorporation

 @AmDigitalCorp

 AmericanDigitalCorp