



## THE VALUE OF OUR HP ELITE PARTNERSHIP

### Proven Experience

Since 2006, HP has selected American Digital as a member of the HP Solution Elite program based upon our solution specific knowledge, superior resources and delivery capabilities.

Working with an HP Elite partner like American Digital, customers gain specialized knowledge delivered by our team of infrastructure experts.

We have a successful track record of satisfied HP customers and excellence in solution implementation. As the infrastructure experts, American Digital consistently delivers unparalleled service and support.

**Elite Partner**  
Virtualization 

**Elite Partner**  
Networking 

**Elite Partner**  
BladeSystem -  
Servers and Storage 

**Elite Partner**  
Enterprise Storage 

**Elite Partner**  
Sales and Services 

**Elite Partner**  
Oracle 

**Elite Partner**  
SAP 

### American Digital: Largest HP Exclusive Partner in the Midwest

HP Elite Partners are an exclusive group. HP Elite Partners employ experienced professionals whose dedication and industry knowledge help them assess specific business needs and provide tailored solutions. Additionally, each HP Elite Partner and their customers receive the full support of HP behind every solution.

As an HP Elite Partner, American Digital is required to demonstrate superior expertise in HP hardware and software products as well as HP services. Our employees must acquire and maintain multiple technical and sales certifications each year. American Digital not only has a dedicated HP sales team but also a team of experienced technologists. These engineers and consultants are certified in current server, virtualization and storage technology. This wealth of expertise combined with over 25 years of experience has positioned American Digital as the channel partner of choice for HP customers in the Midwest.

### Our HP Elite and HP Solution Elite Distinctions:

Converged Infrastructure (CI) Elite Partner  
Virtualization Elite Partner - Blade Servers  
BCS Elite Partner- Enterprise Servers  
Storage Elite Partner - Enterprise Storage  
Blade System Elite Partner

Services and Sales Elite Partner  
Virtualization Solution Elite Partner  
Oracle Solution Elite Partner  
SAP Solution Elite Partner  
Public Sector Elite Partner

### Our HP Certifications and Authorizations:

ABSP - Authorized Business Solution Partner  
ASSP - Authorized Solutions Sales Partner  
ASDP - Authorized Service Delivery Partner  
ASMP-R - Authorized Service Management Partner  
ASRP-cis - Authorized Services Reseller Partner



#### HP Enterprise Servers

HP Integrity, HP BladeSystem, HP Proliant

#### HP Enterprise Storage

HP EVA Storage Arrays, HP XP Storage Arrays,  
HP LeftHand SAN, HP Storage Software

#### Operating Systems

Linux, Windows, HP-UX, VMware

**Elite Partner**  
Converged Infrastructure 

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